### STARTING POINT

### SHOPPING LIST + DITTO

What products do I buy now that I can buy through Amway?

### **BODY CARE**

- O BAR SOAP
- O BODY WASH
- O BODY LOTION
- O LIQUID HAND SOAP
- O HAND CREAM
- O DEODORANT
- O TOOTHBRUSH
- O TOOTHPASTE
- O MOUTHWASH
- O REFRESHER SPRAY

### **MEN'S GROOMING**

- O FACIAL CLEANSER
- O SHAVE FOAM
- O AFTER SHAVE TONER
- O MOISTURIZER
- O SERUM

### HAIR CARE

- O SHAMPOO
- O CONDITIONER
- O HAIRSPRAY
- O STYLING CREAM
- O MOUSSE
- O SERUM
- O ANTI-DANDRUFF SHAMPOO

### **SKIN CARE**

- O CLEANSER
- O TONER
- O MOISTURIZER
- O ACNE TREATMENT
- O SKIN ILLUMINATOR
- O FACIAL EXFOLIANT
- O MAKEUP REMOVER
- O CLEANSING MASK
- O MOISTURE MASK
- O EYE CREAM
- O ANTI AGING
- O FACE SUNSCREEN
- O COMBINATION SKIN
- O MAKEUP

# HEALTH & NUTRITIONAL SUPPLEMENTS



- **O** ANTIOXIDANTS
- O DAILY VITAMIN
- O KIDS' VITAMINS
- O VITAMIN B
- O VITAMIN C
- O VITAMIN E
- O FIBER
- O PRO-BIOTICS
- O MULTI-CAROTENE
- O OMEGA-3
- O IRON
- O CALCIUM
- O ALLERGIES
- O ENERGY
- O SUPPORT MEMORY
- O SUPPORT VISION
- O HEART HEALTH
- O DIGESTIVE HEALTH
- O MEN'S/WOMEN'S PACK
- O JOINT HEALTH
- O WEIGHT MANAGEMENT
- O HAIR, SKIN, & NAILS

### **SPORTS NUTRITION**

- O ENERGY DRINKS
- O PROTEIN POWDER
- O PROTEIN BARS
- O PROTEIN SHAKES
- O ENERGY BARS
- O SUPPLEMENTS
- O PRE/POST-WORKOUT
- O MEAL REPLACEMENT SHAKES

### LAUNDRY CARE

- O LIQUID DETERGENT
- O POWDER DETERGENT
- O ALL FABRIC BLEACH
- O DETERGENT BOOSTER
- O PRE-WASH SPRAY
- O FABRIC SOFTENER

## KITCHEN & HOME CARE



- O DISHWASHING LIQUID
- O DISHWASHER TABLETS
- O SPRAY SURFACE CLEANER
- O NON-SCOURING CLEANER
- O SCOURING PADS
- O MULTI-PURPOSE WIPES
- O ALL-PURPOSE CLEANER
- O BATHROOM CLEANER
- O DEODORIZER SPRAY
- O DISINFECTANT CLEANER
- O GLASS CLEANER
- O COOKWARE

### **PARTNER STORES**

- O CELLULAR SERVICE
- O TRAVEL
- O CAR INSURANCE
- O DEPARTMENT STORES
- O HOTEL DISCOUNTS

### **DITTO**

WHAT IS IT? DITTO™ is the Amway scheduled delivery program. Order what you want once, and the products you specify will be shipped to you at the delivery interval you set.

IBO GROUPS WHO USED DITTO™ EFFECTIVELY IN FY18:

- O Increased total PV by 10%
- O 28% had more new IBOs make a purchase after Day 1 than groups who did not use DITTO™
- Increased number of orders by 6%
- O 43% had more active
  IBOs place an order in an
  average month than groups
  who did not use DITTO™